

# Feasibility Report

## **Feasibility Report: Nigeria Solar Electric Car Urban Taxi Carbon Project**

**Date:** April 01 2025

**Location:** Nigeria

**Project Owner:** Esse Mobility

**Crediting Period:** 5 years (2024–2028)

**Carbon Standard:** Tyndall Carbon Standard (AMS-III.C)

### **1. Executive Summary**

- The **Nigeria Solar Electric Car Urban Taxi Project** proposes replacing 1,000 gasoline-powered taxis in Lagos and Abuja with solar-electric vehicles (Esse Mobility Purity EVs) to achieve **9,240 tCO<sub>2</sub>e/year** in emission reductions. Key findings include:
  - **Technical Viability:** Solar charging infrastructure and vehicle specs align with urban taxi demands.
  - **Financial Feasibility:** Net profit of **\$1.12M over 5 years** despite high upfront costs (\$18M).
  - **Environmental Impact:** Eliminates 46,200 tCO<sub>2</sub>e (5-year net) and reduces oil imports by 4M liters/year.
  - **Social Benefits:** \$2,491/year/driver income share and 200+ jobs in green tech.
- **Recommendation:** Approve with concessional financing/scaling to 5,000 vehicles for breakeven viability.

### **2. Technical Feasibility**

#### **Vehicle Specifications**

- **Model:** Esse Mobility Purity EV.

- **Range:** 250 km/charge (sufficient for urban taxi daily use).
- **Charging:** 8-hour solar charge (6,000 kWh/year/vehicle).
- **Passenger Capacity:** 4 seats (matches taxi demand).

#### Solar Infrastructure

- **Charging Stations:** 20 stations (50 chargers each) in Lagos, Abuja, Kano, Enugu, Benue.
- **Solar Potential:** 5.5 kWh/m<sup>2</sup>/day (Nigeria's average insolation).
- **Battery Storage:** 500 kWh lithium-ion phosphate per station (night use).

#### Local Adaptation

- **Maintenance:** Local workshops trained for EV servicing.
- **Spare Parts:** Partnership with Lagos Solar Inc. for supply chain.

### 3. Economic Feasibility

#### Cost Analysis

Category	Cost
Vehicles (1,000 units)	\$18,000,000
Solar Charging Stations	\$2,500,000
O&M (5%/year)	\$1.23M (5-year total)
Tyndall Fees (7.5%)	\$93,555
Insurance (4%)	\$49,896
Buffer Pool (10%)	924 tCO <sub>2</sub> e/year withheld

#### Revenue Streams

- **Carbon Credits:** 8,316 tCO<sub>2</sub>e/year × \$30 = \$249,480/year.
- **Co-Benefits:** \$5/tCO<sub>2</sub>e premium → \$41,580/year.
- **Total 5-Year Revenue:** \$1.45M.

#### Profitability

- **Net Profit:** \$1.12M (5-year).
- **ROI:**
  - **Esse Mobility:** 4.4% (\$785k profit on \$18M investment).
  - **Government/Zeco:** Policy/community dividends.
- **Sensitivity Analysis**
  - **Breakeven:** Requires 5,000 vehicles or carbon price >\$45/tCO<sub>2</sub>e.

### 4. Environmental Feasibility

## Emission Reductions

- **Baseline:** 9.24 tCO<sub>2</sub>e/year/car (gasoline).
- **Project:** 0 tCO<sub>2</sub>e/year/car (solar).
- **Net Reduction: 9,240 tCO<sub>2</sub>e/year** (46,200 tCO<sub>2</sub>e over 5 years).

## Co-Benefits

- **Health:** 20 DALYs saved/year (WHO).
- **Energy Security:** \$0.5M/year saved in oil imports.

## 5. Social Feasibility

- **Driver Incentives:** 10% carbon revenue share (\$2,491/year).
- **Gender Inclusion:** 30% female employment target in EV maintenance.
- **Community Engagement:** Grievance redress officers + battery recycling program.

## 6. Risk Analysis & Mitigation

Risk	Likelihood	Impact	Mitigation
<b>Solar Infrastructure Failure</b>	Medium	High	Redundant battery storage + local maintenance partners.
<b>Low Driver Adoption</b>	Low	Medium	\$2,491/year incentive + training programs.
<b>Carbon Price Drop</b>	Medium	High	60% pre-sold via \$25 floor contracts.

## 7. Regulatory & Compliance

- **Local Permits:** Approved by Enugu State Environmental Agency.
- **Carbon Standard:** Tyndall aligns with **UNFCCC AMS-II.G**; validation by SGS.
- **NDC Alignment:** Supports Nigeria's goal to reduce emissions by 20% by 2030.

## 8. Validation & Verification

- **MRV:** GPS tracking + IoT sensors for real-time data.
- **Audits:** Annual by **SGS** for Tyndall compliance.
- **Data Sources:** World Bank fuel metrics, Nigeria National Petroleum Corporation.

## 9. Conclusion

The project is **technically viable** and aligns with Nigeria's climate goals but requires **scaling or grants** to offset high upfront costs. Its **triple-bottom-line impact** (climate, health, economy) justifies approval, with recommendations to:

1. Secure concessional loans for scaling to 5,000 vehicles.
2. Leverage Nigeria's Energy Transition Fund.
3. Partner with international carbon buyers for premium pricing.

**Appendices:**

- Emission Calculation Worksheets
- Solar Charging Station Blueprints
- Driver Training Manuals

**Prepared by:** Okey Esse/Esse Mobility

**Contact:** [reachus@essemobility.com](mailto:reachus@essemobility.com)

**Appendices:**

- Emission Calculation Worksheets
- Supplier Agreements
- Community Survey Results
- Financial Model (5-Year Cash Flow)

**Prepared by:** Okey Ibekwe Esse

**Date:** April 01 2025